

# DAKOTA CHAPTER CRS

November 2002

Newsletter Date

Sorry to be so slow in getting this done, but here goes.

The recent ND/SD Convention held at Grand Forks was wonderful & we had excellent CE classes! Thanks GRAND FORKS!!

Our CRS sponsored class was well attended and everyone thought it was very good.

We held our Dakota Chapter meeting following the class and the following officers were elected for 2003:

President—Lee Schilling of Brandon, SD  
President elect— Nancy Hoffelt of Williston, ND  
Vice Pres.- Bill Conkling of Yankton, SD  
Secretary- Janelle Kerr of Grand Forks, ND  
Treasurer-Muriel Hurt of Dickinson, ND  
Directors Dan McFarland of Rapid City, SD  
Arlene Hickel of Williston, ND

Our CRS of the Year is Jeff Nelson, ABR, CRB, CRS of Sioux Falls, SD.  
CONGRATULATIONS JEFF!!

Also at our meeting many door prizes were given out to attendees at the meeting. Be sure & attend next year for a chance at the door prizes. The meeting will again follow the CRS sponsored class on Wednesday afternoon.

The South Dakota REALTOR of the Year is one of our members Steve Messerschmidt of Sioux Falls, SD. CONGRATULATIONS Steve!!

Our Chapter is also honored to have other members elected to serve the 2 states including:  
ND President Ninetta Wandler of Dickinson, ND  
ND Pres. Elect Kari Myhre of Fargo, ND  
ND Vice Pres Scott Louser of Minot, ND  
ND Director Steve Diederick of Whapeton, ND  
SD Sec/Treas Bill Conkling of Yankton, SD  
So you can see being a CRS is important!  
CONGRATULATIONS to all the newly elected officials of both states.

NAR Convention is rapidly approaching & hopefully our Chapter will be well represented.  
SPECIAL EVENTS AT NAR include:

CRS Day on November 8<sup>th</sup> at the New Orleans Convention Center with a panel moderated by on, CRS & a Networking Session facilitated by Frank Kowalski, CRS.

This is a Special event for all convention attendees & You need to check it out by going to [www.crs.com](http://www.crs.com)

Our Roster is now on our web page in pdf format so I don't foresee needing a new print directory each year. Please let me know your opinion!!

Our web page is [www.dakotacrs.com](http://www.dakotacrs.com), and it is now up to date!!

We now have our first International CRS, an agent in South Africa was awarded the Designation recently.

If there is anyone in your office working towards or thinking about working towards the CRS Designation, you need to be aware of the changes taking place on January 1, 2003. There will be 2 options available & the can be found on the Council web site. [www.crs.com](http://www.crs.com).

Sell-a-bration 2003 isn't very far away, January 29-31 at the Rio All Suite Hotel & Casino in Las Vegas, Nevada. Be sure & make plans to attend.

Minot is sponsoring RS 206 October 21, 2002, if interested contact the Minot Board Office or NDAR for more information.

I will be putting the newsletters on the web page starting with the newsletter after NAR Convention. Hope this meets with everyone's approval. You can e mail your comments-thoughts to me at [Muriel@ndsupernet.com](mailto:Muriel@ndsupernet.com).

Next year's convention is in Rapid City, South Dakota, plan to attend.





November 2002

NAR Convention was held in New Orleans Nov. 6-12 & ND & SD was well represented.

Our President Kari Myhre was on hand to receive the Chapter With A Heart & Diamond Chapter Awards. WE have received both awards every year since we reorganized.

#### CONVENTION HIGHLIGHTS:

##### CHAPTER PRESIDENTS LEADERSHIP:

1. It was approved to provide each Chapter with the opportunity to 1 CRS of the Year Diamond pin which they can then award to the current CRS of the Year. Earlier recipients can order a pin from the Council for \$50.00 each.
2. Early bird registration for the 2003 Sell-A-Bration was extended to Dec. 11<sup>th</sup>. Early Bird registration is \$545, after Dec. 11 it will be \$600. Sell-A-Bration will be held Jan 29-31, 2003 at the Rio All Suite Hotel & Casino in Las Vegas.
3. Since May 2002 the Council has received 75 complaints on individuals misusing the CRS logo/designation. 35 people have reinstated their membership; 22 people stopped using the CRS logo; 6 earned their designation, 1 complaint has been filed with the Ohio Real Estate Commission & 11 complaints are ready to be filed with other Real Estate Commissions.
4. The Council hopes to do web site hosting testing in February & be up & running by March for those Chapters that wish to switch over.

##### COURSE PROMOTION COMMITTEE:

It was decided to allow CE credit to be given to the CRS Chapter officer/representative acting as a monitor at a Chapter sponsored CRS course with all related fees waived. The Course sponsor will select the rep.

##### CRS DESIGNATION COMMITTEE:

1. Added ABR to the list of Designations which individuals can use to substitute 1 traditional CRS Course with using the requirements that go into effect Jan. 1, 2003.
2. Added e-Pro certification to the list of substitutions which individuals can use to substitute 1 traditional CRS Course with using the requirements that go into effect Jan. 1, 2003.
3. Allow individuals to use up to 2 Distance Learning Courses approved by

CRS for credit towards meeting the educational requirements for the CRS Designation.

##### FACULTY COMMITTEE:

Promoted the following Instructors to Senior Instructor status: Rob Morris in CRS 200, Mike Sebachi in 202 & Jr. in 206, Beverly Steiner in 200 & Pat Zaby in 200 & 204.

##### MEMBERSHIP COMMITTEE:

1. Awarded the Medallion Award to Bert Harrington, Greg Hodges & Toni Sherman.
2. Included e-Pro in the list of Specializations in the CRS Print & On Line Directories.
3. Added 4.2c to the By-Laws Membership Fees: c) A Member who has qualified for and earned the CRS Designation while holding REALTOR or REALTOR ASSOCIATE membership & who has subsequently assumed an executive, administrative or management position with the National Association of REALTORS, a Local or State Association of REALTORS, a regional multiple listing service that is wholly owned by a Local or State Association of REALTORS, or an Institute, Society or Council of the National Association of REALTORS shall be entitled to retain and use the CRS Designation in accordance with these rules & regulations during the period of such employment provided the individual abides by all rules & regulations of the Council & is current in the payment of all financial obligations to the Council including annual membership dues.
4. As of 9/30/02 there are 34,177 CRS Designees & 4,844 General Members & candidates. Dakota Chapter has 265 CRS Designee members & 35 General members out of 2,282 members of NAR.
5. There were 30 Chapters that received the Diamond Chapter Award.
6. There were 36 Chapters that received the Chapter With A Heart Award.
7. CRS Day at NAR was very well attended with people sitting on the floor after all the chairs were taken.

##### REGIONAL VICE PRESIDENTS COMM:

1. Approved Chapter By-Laws review for 13 Chapters.
2. Diamond Chapter Applications due date will now be Sept 1<sup>st</sup>.
3. By-Laws will need to be amended this year to coincide with the changes made at Convention.
4. The deadline for Chapter Reinstatement Rebate Program will be Sept 1<sup>st</sup>.

**STRATEGIC PLANNING COMM.:**

Voted to modify the Council's governance structure by eliminating 9 Committees and reduce the size of 2. It will place more responsibility on the Board of Directors & give the staff more of the busy work.

**NEW DESIGNATION REQUIREMENTS:**

*OPTION 1*

- Education** Any four different CRS Courses
- Substitutions** You may substitute one of the following for one two-day CRS Course
- Any two one-day CRS Courses
  - Bachelor's degree
  - Any of the following designations: ALC, CCIM, CIPS, CPM, CRB, FRI and GRI
  - One distance-learning CRS Course
- Production** Either a total of 75 transactions OR an average of \$5 million per year within any five-year period

**OPTION 2**

- Education** Any five different CRS Courses
- Substitutions** You may substitute one of the following for one two-day CRS Course
- Any two one-day CRS Courses
  - Bachelor's degree
  - Any of the following designations: ALC, CCIM, CIPS, CPM, CRB, FRI and GRI
  - One distance-learning CRS Course
- Production** Either a total of 25 transactions OR an average of \$4 million per year with a minimum of 10 transactions within any two-year period

**ALL DESIGNATION PROGRAMS REQUIRE MEMBERSHIP IN THE COUNCIL OF RESIDENTIAL SPECIALISTS.**

Each member is required to submit a letter from his or her local board or state association to verify active REALTOR® or REALTOR ASSOCIATE® membership. A \$75 processing fee applies to all designation applications. There are no exceptions to the requirements stated above.

At the 2002 CRS Inaugural there were Special Recognition Awards granted to persons who went above & beyond the call of duty. Those receiving awards were: Chuck Bode, Howard Brinton, Deb Greene, Colleen McMahon & Rachel Tristano. All very deserving people!!

