



# Dakota CRS Chapter

## North and South Dakota

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CRS Conference Call  
June 18, 2008  
10:00 am Central Time

Present: Bruce Curington, Carol Lawhun, Hap Hilbish, Ninetta Wandler,  
Steve Lunde

Absent: Sandy Meyer, Kim Smith, Diana Zietz

Staff: Jill Beck, Moni Krantz

The meeting was called to order by President Bruce Curington.

It was noted that Regional Vice President Hap Hilbish will be able to attend the REALTOR<sup>®</sup> Convention of the Dakotas. Staff will work with Hap to secure accommodations.

Minutes from the April 21, 2008 conference call were approved as presented. (M/S/C)

The financial report was reviewed.

A job description for the Local Board representatives on the Board of Directors was reviewed and approved: (M/S/C)

“Promote and coordinate CRS education classes sponsored by the Chapter and help in the promotion of the CRS designation along with membership and growth of the Chapter within their respective boards. Board representatives to work with President and Administrator.”

The Budget Committee will need to meet to go over the proposed figures for the 2009 budget. The Bylaws states the following:

*“A Budget Committee shall be appointed by the Chapter President with the President Elect or Vice President serving as Chair. Membership on this committee shall include at least one Chapter Past-President, one member of the Education Committee, one member of the Membership Committee and the Treasurer.”*

Members would be: Sandy Meyer, Chair; Diana Zietz, Past President; Kim Smith, Ed Chair; Steve Lunde, Membership Chair; Ninetta Wandler, Treasurer.

Staff is working on sending out the notices to those who have not renewed membership. A sample Chapter Brochure was reviewed for sending to previous members for reinstatement. It was consensus to use the flyer throughout the year and to add membership benefits on the back page instead of the mailer information.

#### Convention Update:

- The CRS Sponsored course will be held Wednesday morning. Since the golf event has been switched to the afternoon, the Chapter is looking at sponsoring a second class that afternoon to draw more attendance. Volunteers may be needed to help with check in.
- Staff is working with Denise Messmer from Minot to choose a charity for the Chapter with a Heart. Details will be sent to all chapter members and included in the next newsletter.
- The General Membership Luncheon will be held after the morning education session.
- Supplies are still available to use in the booth for laminating business cards. Volunteers from the Chapter will be asked to staff the booth during the exhibitor times at the convention.
- A suggestion was made to create a banner with all Chapter members names listed to display at the booth to promote membership.

President Bruce Curington gave an update of the meetings he attended at the Mid Year Meetings in Washington, DC.

The next newsletter will go out the third week of August. It will include information about convention, budget proposal, General Membership meeting, and more.

Discussion was held regarding the dues collection. Currently the Chapter pays the National Council a \$500 set up fee and about \$3 per member who pays dues through the Council. It was moved to have the staff prepare dues billing for the 2009 dues collection. (M/S/C) Costs and time will be tracked to verify actual expenses so an evaluation can be made if it is profitable to continue collecting dues at the Chapter level instead of going through the National Council.

After discussion, it was consensus of the members present to recommend to the Budget Committee that the President Elect of the Chapter attend the National meetings in May and the NAR Convention. Hap stated that if only one meeting is budgeted, that it be the fall NAR Convention as that is where the new Presidents are installed.

Staff discovered two online CRS Council courses that are approved by ARELLO. They will look into the possibility of getting the courses approved for continuing education through the ND Real Estate Commission and sponsoring these courses through the Chapter website. (ND approved education has reciprocity with SD also for continuing education.) The cost for the course is \$99 for designees, \$125 for general Chapter members, and \$149 for non-chapter members. Staff will report the status at the next conference call.

The next conference call will be Wednesday, August 6, 2008 at 10:00 Central time.

The meeting was adjourned.

Respectfully submitted,

Moni Krantz