



Dakota CRS Chapter

North and South Dakota

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Meeting Minutes

June 10, 2009

Conference Call

Present: Sandy Meyer, Carol Lawhun, Ninetta Wandler, Mark Hess, Steve Lunde, Faith Wendt, Pat Kisely, Diana Zietz

Absent: Kim Smith, Nancy Hoffelt, Craig Mickelson, Lynnell Strothman, Cathy Sonnenschein, Sue Navrat, Ellie Everson, Andy Mahowald, Alexa Elwood, Cathy Brickey, Kathy Hammer, Bruce Curington

Staff: Jill Beck, Moni Krantz

President Sandy Meyer called the meeting to order.

Minutes from the April 29, 2009 meeting were reviewed and approved as presented. (M/S/C)

The Current Budget was reviewed.

Member Stats were reviewed. Sandy is working on contacting the Grand Forks agents who have paid National but not Chapter dues.

2009 Regional Vice President Mark Hess spoke to the group. National Council's membership is still steady at 39,776. New members joining the Council since January: 793. Of those, 586 have earned the CRS designation. There are several new options for e-learning courses. About 145 are registered for the ProAct courses in Las Vegas in June. The new logo information will be launched at the National convention in San Diego in November. All 52 Chapters have been re-certified. Over 500 people attended the Sell-a-bration convention. The National Council is looking at possibly purchasing Star Power Systems with Howard Brinton. Members are encouraged to use the Member Connect feature on crs.com.

Staff has placed a business card size ad in the SD and ND quarterly newsletters. A copy of the ads was reviewed. These ads will run for 4 issues in each newsletter.

Moni reported that the break sponsored during the May GRI courses in Fargo was a success. Three students joined the chapter. Bruce and/or Faith will speak on behalf of the chapter at the Rapid City course in June.

President Sandy and President Elect Carol Lawhun attended the Mid Year meetings in Washington, DC. They added information about the 2010 course sponsorship changes to their written reports previously sent out.

The Leadership conference for incoming Presidents will be held in Chandler, AZ instead of Scotsdale in August.

An update on the REALTOR[®] Convention of the Dakotas was given. The SD Convention Committee was meeting at the same as this conference call, but it looks like the schedule for Wednesday of the convention (Sept 16) will have the CRS sponsored class in the morning with the golf event in the afternoon. Chuck Bode is the instructor for the CRS sponsored class, and the topic options were

1. 25 Marketing Ideas – Down & Dirty
2. Tired of All That High Tech? How About High Touch?

It was consensus of the group to go with the first option. Staff will be in contact with the convention committee to line up the course.

The General Membership luncheon will be held following the class. This will be free to Chapter members.

The next conference call will be Wednesday, September 9, 2009 at 11:00 am Central/10:00 am Mountain. This will be for the Executive Committee only in preparation for the convention. Staff will send out the call in number and agenda before the meeting.

Staff will work with the past three CRS of the Year winners to look for nominations for this year's award.

Carol, Sandy and the staff will work together to form a Budget Task force so the 2010 Budget can be presented at the General Membership meeting during convention.

The meeting was adjourned.

Respectfully submitted,

Moni Krantz