



# Dakotas CRS Chapter

## North and South Dakota

318 West Apollo Avenue  
Bismarck ND 58503  
701-355-1010  
[DakotaCRS@ndrealtors.com](mailto:DakotaCRS@ndrealtors.com)

### **PRESIDENT**

Carol Lawhun  
Rapid City, SD  
605-343-8800  
[CarolL@PropertyByReferral.com](mailto:CarolL@PropertyByReferral.com)

### **PRESIDENT ELECT**

Ninetta Wandler  
Dickinson, ND  
701-225-8183  
[Ninetta@ninettawandler.com](mailto:Ninetta@ninettawandler.com)

### **SECRETARY**

Faith Wendt  
Rapid City, SD  
605-343-2700  
[faith@faithwendt.com](mailto:faith@faithwendt.com)

### **TREASURER**

Steve Lunde  
Fargo, ND  
701-239-5990  
[SteveL@ReMaxRealty1.com](mailto:SteveL@ReMaxRealty1.com)

### **IMMEDIATE PAST PRESIDENT**

Sandy Meyer  
Grand Forks, ND  
701-775-0013  
[GetSandy@polarcomm.com](mailto:GetSandy@polarcomm.com)

### **DIRECTOR FOR SD MEMBERSHIP CHAIR**

Pat Kisely  
Huron, SD  
605-352-5962  
[Pat@PatKisely.com](mailto:Pat@PatKisely.com)

### **DIRECTOR FOR ND EDUCATION CHAIR**

Vicky Matson  
Fargo, ND  
701-237-5031  
[VickyMatson@parkcompany.com](mailto:VickyMatson@parkcompany.com)

### **REGIONAL VICE PRESIDENT**

Mark Hess  
Lawrence, KS  
785-979-4663  
[MarkHess@REALTOR.com](mailto:MarkHess@REALTOR.com)

### **ADMINISTRATOR**

Jill Beck  
Bismarck, ND  
701-355-1010  
800-279-2361  
[dakotacrs@ndrealtors.com](mailto:dakotacrs@ndrealtors.com)

### Minutes

December 9, 2010

Board of Directors Conference Call Meeting

Present: Carol Lawhun, Faith Wendt, Ninetta Wandler, Steve Coy, Diane Duchscher, Sandy Meyer, Pat Kisely

Guests: Mark Hess, Laurie Coy

Staff: Moni Krantz

The meeting was called to order by President Carol Lawhun. She thanked the staff for work on the Progress Report items.

Minutes from September 1, 2010 were reviewed and approved as presented. (M/S/C)

Moni Krantz gave a financial report. The report was accepted as presented. (M/S/C)

Membership stats were reviewed. Staff will look into 5-year history and get that info to the Board for review.

Regional VP Mark Hess gave a report. Nationally, total membership has fallen 4-5%. The National dues will be increasing to \$150 for 2011. Members can include a free photo on crs.com. Sell-a-bration will be in Orlando February 18-20 and a half-price registration is again available to Chapters. The website (crs.com) will be getting a redesign in the spring of 2011. Mark set a goal for his regional chapters to increase membership by 20%.

President Carol and President Elect Ninetta gave reports on the National convention. The Council has made changes to the Bylaws and it was suggested to look at the Chapter Bylaws to see if changes are needed. Pillar to Post offers education for chapters to use as a benefit and recruiting tool. Mark shared the applications from Chapters who have won the Chapter of the Year award to use as an example. Policies on Whistle Blower will need to be signed. A retreat will be held for chapters before the Sell-a-bration conference.

Goals for 2011 were set: (M/S/C)

1. Increase membership by 20%
2. Local Board reps more active to help increase and recruit members

At this time, the transition to the 2011 Officers was made. Ninetta Wandler assumed her position as President and took over the meeting.

The Strategic Plan Review will be discussed on a conference call scheduled for February 24<sup>th</sup> at 10:00 am Central (9:00 am Mountain). A face-to-face session will be scheduled during the REALTOR® Convention of the Dakotas in Pierre, SD in September.

The next meeting will be held on Wednesday, March 16 at 10:00 am Central (9:00 am Mountain time) via conference call.

Members on the call will contact Chapter members to serve as Local Board Reps:

N Hills, S Hills, Rapid City – Carol Lawhun will find someone

Grand Forks – Sandy Meyer & Sharon Lunski will serve

Fargo, Jamestown, Wahpeton – Vicki Matson will find someone

Dickinson, Williston, Minot – Ninetta Wandler will find someone

Bismarck – Sandy Meyer will find someone

Sioux Falls, Pierre – Faith Wendt will find someone

Brookings – Steve Coy will find someone

Huron, Aberdeen, NE, Mitchell, Lewis & Clark – Pat Kisely will find someone

Diane Duchscher asked for ideas for the 2012 Convention instructors. Chuck Bode was suggested.

Staff will get information on the 2011 convention speaker and topics.

The meeting was adjourned.

Respectfully submitted,

Moni Krantz