



Dakota CRS Chapter

North and South Dakota

318 West Apollo Avenue
Bismarck ND 58503
701-355-1010
DakotaCRS@ndrealtors.com

PRESIDENT

Sandy Meyer
Grand Forks, ND
701-775-0013
GetSandy@polarcomm.com

PRESIDENT ELECT

Carol Lawhun
Rapid City, SD
605-343-8800
Carol@PropertyByReferral.com

SECRETARY

Ninetta Wandler
Dickinson, ND
701-225-8183
Ninetta@ninettawandler.com

TREASURER

Kim Smith
Sioux Falls, SD
605-351-8340
KimS@sio.midco.net

IMMEDIATE PAST PRESIDENT

Bruce Curington
Rapid City, SD
605-342-9112
BruceCurington@rushmore.com

DIRECTOR FOR ND MEMBERSHIP CHAIR

Steve Lunde
Fargo, ND
701-239-5990
Stevell@ReMaxRealty1.com

DIRECTOR FOR SD EDUCATION CHAIR

Faith Wendt
Rapid City, SD
605-343-2700
faith@faithwendt.com

REGIONAL VICE PRESIDENT

Mark Hess
Lawrence, KS
785-979-4663
MarkHess@REALTOR.com

ADMINISTRATOR

Jill Beck
Bismarck, ND
701-355-1010
800-279-2361
dakotacrs@ndrealtors.com

Present:

Absent:

Transition Meeting Minutes December 17, 2008 Conference Call

Bruce Curington, Sandy Meyer, Nancy Hoffelt, Ninetta Wandler, Mark Hess, Steve Lunde, Kim Smith, Carol Lawhun, Faith Wendt, Pat Kisely, Denise Messmer, Sharon Lunski, Diana Zietz

Craig Mickelson, Lynnell Strothman, Cathy Sonnenschein, Sue Navrat, Ellie Everson, Andy Mahowald, Alexa Elwood, Cathy Brickey, Kathy Hammer

Staff: Jill Beck, Moni Krantz

President Bruce Curington called the meeting to order and a roll call attendance was taken.

2009 Regional Vice President Mark Hess spoke to the group regarding the State of the Council. He will officially start in this position January 1, 2009. He is a past state president for the Kansas Association. He was glad to meet Sandy Meyer at the training in Scottsdale, Arizona in September and looks forward to meeting others from our chapter. Currently National CRS has over 46,000 members.

At this point, Mark Hess excused himself from the call.

Minutes from the November 17, 2008 conference call were reviewed and approved as presented. (M/S/C)

The 2008 current budget and 2009 budget (see attached) were reviewed. Staff stated at this time that the audit for 2009 was conducted by the Bismarck Mandan Board staff and sent in to the National Council.

Discussion was held regarding advertising and awareness for the chapter. It was suggested that the chapter place an ad in the NDAR and SDAR quarterly newsletters.

After discussion, a motion was made to have staff work with the SD Association of REALTORS® and coordinate sponsorship of a break at each of the next GRI courses (Feb 3 in SD and April 6-9 in ND). (M/S/C)

The document "Why Should I Join Your Chapter?" was reviewed. It has good information that could be useful in promotion of our chapter.

Membership stats were reviewed for 2008. Staff reported that 67 members have submitted dues renewals for 2009 so far. Reminders will be sent on a continuing basis.

Chapter with a Heart was reviewed. Minot's Community Action was given donations gathered at the 2008 convention. Staff and chapter members are working on finding a charity for collection at the 2009 Convention in Watertown, SD.

Chapter Progress Report was reviewed. All items have been completed for 2008.

At this time in the meeting, 2008 President Bruce Curington handed the meeting over to 2009 President Sandy Meyer.

The Policies and Procedures were reviewed. All members of the Board need to read all policies, sign the verifications and submit them to the administrators. Staff will send out a copy to members.

The next newsletter is in progress. It will include articles from both 2008 and 2009 Presidents.

The Strategic Plan from September 2007 was reviewed. The chapter continues to work on the items identified in that plan.

Staff requested authorization to move the checking account to a more convenient financial institution and to use QuickBooks for financial records and more detailed reports. It was consensus of the group that staff will make the necessary changes. Staff will contact the appropriate officers for any signatures needed.

A motion was made to move \$14,000 from checking into a certificate of deposit. (M/S/C)

Social Media networks were discussed. It was suggested to create a Dakotas CRS Chapter group in Facebook. Staff will look into this.

A goal of converting more National members to full Chapter members was suggested.

After discussion, a motion was made for staff to coordinate bringing Pat Zaby to Bismarck on April 21, 2009 for a one-day Microsoft class (8 hrs). (M/S/C) Expenses will include the instructor's fee of \$4,950 plus \$20 per handout, facility fee, refreshments. Staff suggested that with the extra time to accept registrations and set up a class, a split be made with NDAR or pay a flat fee. Staff and Sandy will get pricing and details together and report at the next meeting.

Steve Lunde will contact another member from the Fargo Moorhead Association to possibly be a local board representative.

The next conference call will be Wednesday, January 21, 2009 at 1:30 pm Central/12:30pm Mountain. Officers and local Board reps will be invited. The free conference call system will be used. Staff will send out the call in number before the meeting.

The meeting was adjourned.

Respectfully submitted,
Moni Krantz